



*A Children's Charity Changing the World...
One Child at a Time*

Carolina Adoption Services Annual Report 2005-2006

**301 North Elm Street, Suite 500
Greensboro, North Carolina 27401**



December, 2006



Dear Friends of Carolina Adoption Services,

This year was a memorable one because of the many positive happenings that occurred at CAS. A very active and dedicated board of directors took it upon themselves to assume financial and fundraising responsibilities for the agency. The valuable services of a development consultant were secured for the year. For the first time we began to identify ourselves for the children's charity that we are...providing services encompassing more than adoptions. We began to recognize and appreciate the extent of our efforts in humanitarian aide, child welfare advocacy, consultations, brief services, education, information and referral, etc. For an agency our size, we have been able to make significant humanitarian aide efforts overseas. As we move forward in time, we hope to help the public perceive Carolina Adoption Services as we now view ourselves: A Children's Charity with a mission of Changing the World...One Child at a Time. Our board and development efforts will be geared to securing larger amounts of private and corporate donations to subsidize our work- as client adoption fees do not cover the full costs of operating the agency.

This year, we were pleased to see application numbers increase by 16%, going from 227 to 270. Placements declined slightly, down from 175 to 160 children coming home. Fewer sibling group placements from Moldova accounted for the decline. The South Carolina office increased applications by 27%, up from 19 to 26 placement applications. ABC Adoption Services experienced rapid growth during the year, increasing the numbers of homestudies, domestic and international placements. Following a wait of several years, our New Jersey child placement agency application was approved and informational seminars were initiated in Central New Jersey. The application had been initiated in response to the perceived need for services in that area.

We were delighted in January when Vietnam re-opened for adoptions by Americans, after a hiatus of nearly 4 years. We are fortunate to be working with a very professional and expert staff in our representative office in Hanoi. We were able to make two visits to Vietnam to visit the six provinces where CAS maintains humanitarian projects. The Vietnam program promises to be a very popular and fast moving program for the agency. This offsets the slowdown in the Russian program because the agency only had an active accreditation from November to May and because of the lengthy re-accreditation process put into place by the Russian government. It is anticipated that new accreditation will become effective during the winter of 2007. Guatemala became the leading placing country as China and Russia slowed their processes.

We expect to further expand the Guatemala program in the coming year, assuming that it becomes Hague compliant. A new and direct program in Armenia was established and the former indirect program eliminated; the new programs offer more adequate and accurate communication. The Republic of Georgia program was closed due to the difficulties processing cases there. Our application to Kenya was approved at the end of August. An agreement was reached to establish a networking program in Ethiopia through Gladney Adoption Center.

During the year we successfully expanded the number of partner agencies through out the United States working with Carolina Adoption Services. Most of these international adoption agencies are utilizing our Vietnam and Russian programs for their own clients.

I am indebted to our hardworking and dedicated staff and board - without their efforts our work would be impossible. Many thanks to our benefactors for supporting our work.

Sincerely,

A handwritten signature in cursive script that reads "Rosemary Martin".

Rosemary Martin, LCSW
Executive Director

Mission & Purpose

Carolina Adoption Services, Inc. (CAS) is an international adoption agency committed to finding stable, loving adoptive homes for children in need of permanent families.

Carolina Adoption Services recognizes the rights of every child throughout the world to have a loving, life-long family. The agency is dedicated to provide supportive and personalized services to the adoptive family before, during and after placement. CAS is also committed to making a difference for children remaining in institutional care through ongoing humanitarian relief efforts. Carolina Adoption Services strongly advocates that adoption is a life-long process and that Carolina Adoption Service's role is to be a resource for meeting the educational, culture, social and other needs of the international adoptive family.



CAS Highlights

- New Jersey office opens
- Vietnam Program opens
- Approved for adoptions by Kenyan government
- New Armenian Program opened
- 160 placements in 25 states and 1 foreign country
- Total number of partner agency agreements reached 27
- Third annual fund raiser held

Highlights and Projections of ABC Adoption Services for the year 2006

It has been an exciting year at **ABC Adoption Services Inc.** Our headquarters in Roanoke has been very busy executing many of the strategies that we set out before the year began. The fruit of this effort is looking fine. A few of the highlights are noted below, but they only reflect a portion of the many actions that have been taken on the part of a real team of colleagues who have the desire to make ABC one of the best children's services in Virginia.

1. ABC has been adjusting well to the CAS operating systems and the policies which have made CAS strong. With a little more time and effort we will see the differences fade between the agencies.
2. Addition of qualified and experienced contractors in Virginia to service a larger portion of the population. ABC now has 13 contractors in place and is adding new contractors as the system allows.
3. ABC provided its first State-wide in-service training for contractors at facilities in Richmond. It proved to be an excellent learning and bonding experience for the team.
4. There were 6 domestic adoptions this year and one or two still expected before year end. This has generated solid revenues to help the agency provide more services.
5. The previous year there were 10 Information Meetings in Virginia. The recent year that was increased to 25 sessions. The meetings took place in 8 different regions of the State.
6. ABC provided 74 home studies for domestic and parental placements. It also provided 98 home studies and post adoption reports for International adoptions which include CAS families, ABC's China families and clients referred from other agencies.

7. Improved economic conditions allowed ABC to pay for the services it receives from CAS throughout the year. The improved ABC revenues have allowed further marketing and advertising as well as program development, to better insure the health of the agency and reach out to more children and families.

With new strategic plans for the coming year, we expect to enhance the efforts that have been made. We plan to develop the following:

1. Establish a new Advisory Board
2. Increase the number of domestic adoptions by 20%
3. Improve staff training opportunities with the web and regional seminars
4. Increase the number of Information Meetings for families
5. Increase outreach to other community organizations in Virginia
6. Open up new regions in the northern part of the state
7. Build on the strengths of past successes as seen above

South Carolina Highlights

The South Carolina office continues to grow with applications rising from 19 to 26 last year. A total of 10 informational seminars were held in Charleston, Beaufort, Summerville, Florence, Myrtle Beach and Columbia. Several meetings focused on Asia or Russia. A moderate number of applications resulted from these meetings. Budget limitations constrained the amount of paid advertising used. Fall and spring picnics were held in Columbia attracting an attendance of over 40 persons who enjoyed the opportunity to gather together. An Adoption Prep was held in Charleston for 5 SC families in the adoption process with CAS.

Staff also assisted with two domestic adoptions; one with a SC resident adopting an older child from the State of Oregon, and one with a Georgia adoptive family needing SC agency services to work with their identified SC birthmother.

In the 2006-2007 year we hope to attract 40 applications state wide, focus on the Coastal, the Midlands and Pee Dee regions of South Carolina. We have already held one "Lunch and Learn" meeting for a Charleston area corporation, and have a minimum of five more planned. Informational seminars, both group and individual, are planned for Charleston, Columbia and other small cities in the state.

Assistant Director, Jania Sommers, was also involved in advocacy and education at the state level. Jania participated in a SC DSS project reviewing and revising SC adoption regulations. She also served as co-president of the SC Association of Licensed Adoption Agencies. She presented on CAS adoption services to the SC Bar Association and Trident Health Services.

New Jersey Highlights

2006 marked the much anticipated official start of the opening of a New Jersey CAS office in January! Getting organized and learning New Jersey regulations and procedures has taken some time, but the CAS name and reputation is spreading. Former CAS families are excited to have a local connection for assistance in planning events, as well as referring interested family and friends who wish to adopt. A first ever picnic was planned for this year and all New Jersey and Eastern Pennsylvania families were invited. Information meetings are being held monthly at libraries and churches in Monmouth and Ocean Counties.

Applications by Type

Placement	98	Post-placement	8
HS Only	28	Step Parent	2
HS Update Only	2	Relative	1
Homestudy Placement	131	Total Applications	270

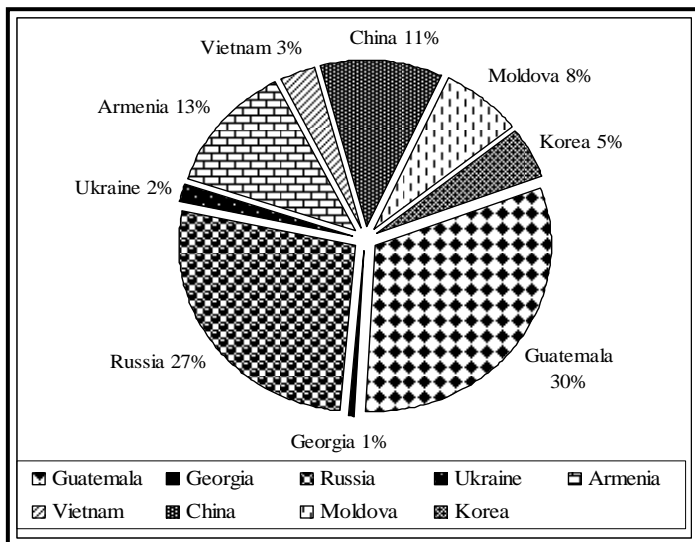
Applications by State

AL 1	IL 11	NC 149	TN 2
CA 5	IN 1	ND 1	TX 3
CT 2	KY 1	NJ 7	VA 22
FL 1	MA 6	NY 16	WA 1
GA 3	MD 1	PA 2	WI 5
ID 2	MI 1	SC 26	Germany 1
Total Applications by State			270



Placements by Country

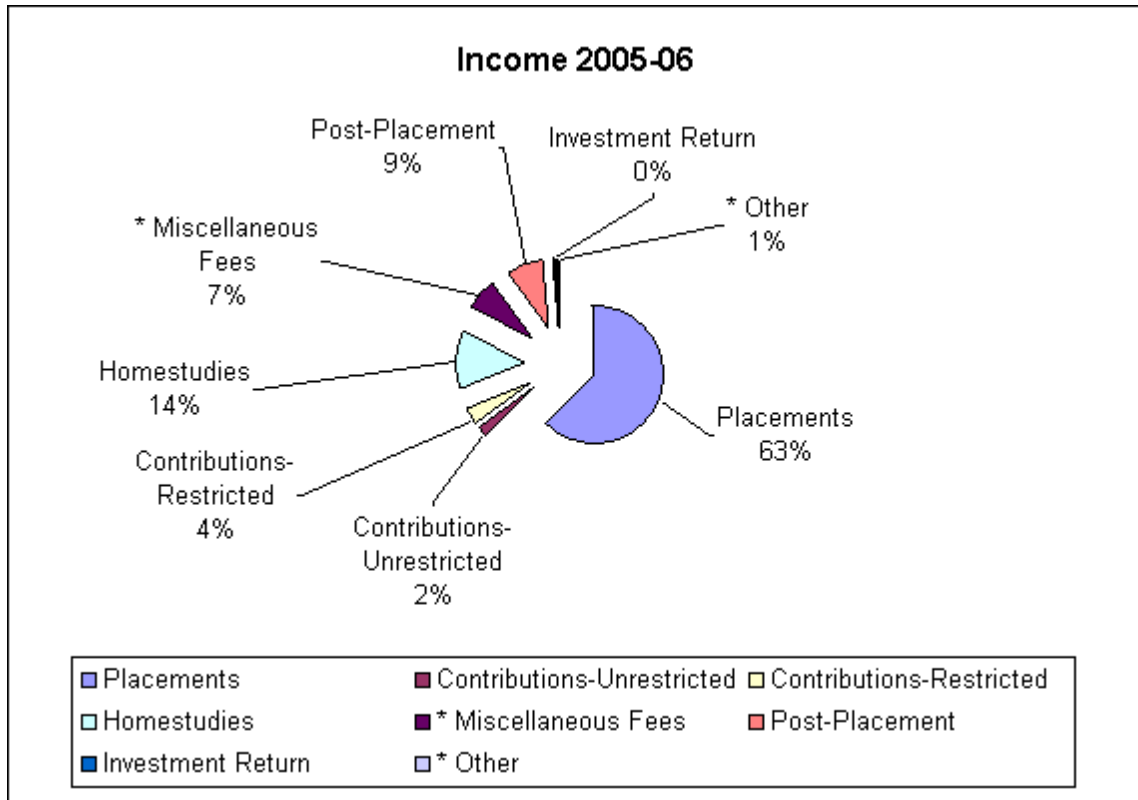
We placed 160 children with “forever families.” This chart shows the number of placements by country. Guatemala, Russia, and Armenia had the largest numbers of children placed in fiscal year 2005-2006.



Placements by Country

Armenia	20	Georgia	1
China	18	Russia	43
Guatemala	50	Ukraine	3
Korea	8	Vietnam	5
Moldova	12	Total	160

Funding Revenues

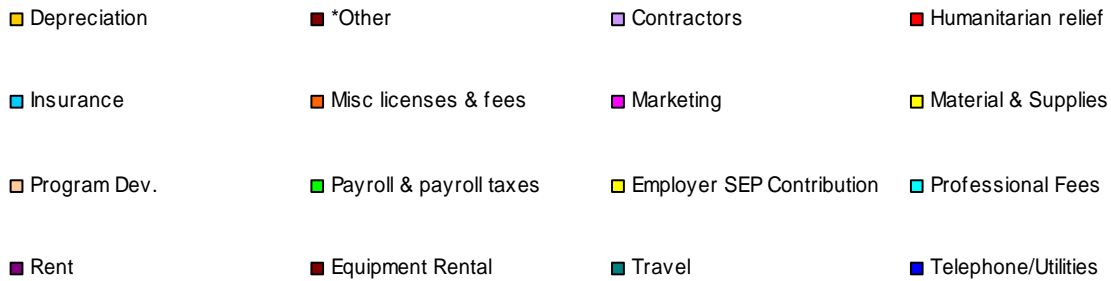
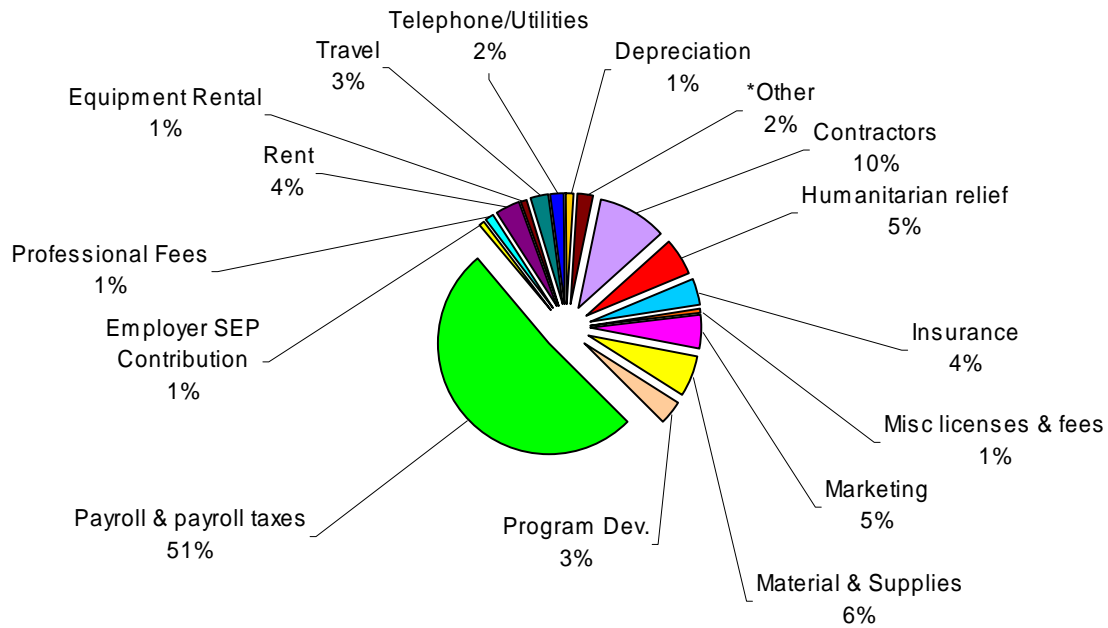


*Other includes Admin fees, inter agency admin fees and consulting fees

*Miscellaneous Fees include step-parent fees, inter-state fees, escort fees and etc

Placements	1,066,517
Contributions-Unrestricted	40,036
Contributions-Restricted	66,534
Homestudies	248,886
*Miscellaneous Fees	128,946
Post Placement	154,214
Investment Return	8,539
*Other	9,771
	1,723,443

Expenses 2005-06



Depreciation	18,096
*Other	33,786
Contractors	168,955
Humanitarian Relief	86,508
Insurance	64,068
Misc Licenses & Fees	9,174
Marketing	75,041
Material & Supplies	97,319
Program Development	56,325
Payroll & Payroll Taxes	836,051
Employer SEP Contributions	10,195
Professional Fees	18,926
Rent	59,641
Equipment Rental	10,949
Travel	47,886
Telephone/Utilities	31,007
	1,623,927

HUMANITARIAN AID

During the past year our humanitarian aid totaled \$126,185. In addition are the hand carried family donations of \$26,450 for a grand total of \$152,635.

CAROLINA ADOPTION SERVICES SCHOLARSHIP PROGRAM

- \$2,501 made it possible for a family to adopt an older, special needs child from China.
- \$2,000 enabled two families to each adopt a special needs child.

ARMENIA

- \$3,047 enabled three families to each adopt a child from Armenia with special needs ranging from a cleft palate to a child with a missing hand.
- Each of the twenty families that have traveled to Armenia have hand carried a donation of \$500, totaling \$10,000.
-

CHINA

- \$1,000 was sent to assist with the orphanages.
- One family regularly donates \$300 to assist the children at the orphanages.

GEORGIA

- CAS spent \$3,000 to enable a delegate from Georgia to attend a conference on child welfare issues, development, and education in the US.
- \$9,700 enabled the Tshkneti orphanage to be reconstructed and to provide 40 new beds for the children.
- \$3,000 provided orphans with food and gifts.
- \$4,422 provided numerous children with much needed medical assistance.

GUATEMALA

- \$2,220 purchased items such as rice, beans, bottled water, dry milk powder, toothbrushes, candy, and toys for the children for the survivors from the mudslides.
- \$500 enabled birth mothers to take prenatal vitamins.
- \$125 enabled the orphanage to hold a birthday party for the children.
- \$1,304 provided three older children with tutoring lessons to start to learn English, helped a child with a heart problem and various other medical needs to receive care and follow-up, and provided gifts for the orphans.
- The Guatemala Circle of Friends raised \$1,250 to purchase furniture, medical equipment, educational supplies, diapers, dishes, and formula for the orphanages.

MOLDOVA

- \$3,640 was divided among three orphanages to purchase medical supplies, feminine hygiene products for older girls, a water pump, two computers, and to provide local needy families with clothing, food and other general needs.
- \$3,600 enabled the Cazenesti orphanage to make much needed bathroom repairs.
- \$1,990 helped to support the accreditation of the agency. This money was collected from various donations.
- \$1,700 provided the children in the orphanages with clothing, food, and a Christmas party.
- Each of the twelve families that have traveled to Moldova have hand carried a donation of \$500, totaling \$6,000.
- \$3,500 enabled one CAS employee and two volunteers to travel to Moldova to maintain a strong relationship, as well as to make donations at various orphanages.

- On a humanitarian aid trip, 8 suitcases were hand carried for the orphanages that contained donated items such as socks, underwear, toothbrushes, medical supplies, and vitamins.

MOLDOVA ORPHAN SPONSORSHIP PROGRAM

- \$17,895 provided older children with advanced education.
- \$4,485 was spent on managing the sponsorship program.

The 2005-2006 year was a successful one for the Moldova Orphan Sponsorship Program. A total of 36 students were provided educational stipends through the support of 31 sponsors. Of these 36 students, 7 graduated from their chosen programs, 3 with advanced degrees: 1 with a master's in education, 1 with advanced welding certification, and 1 with a dental degree.



Ruslan Gerasimenco graduated from dental school and is now serving a residency.



Vasile Griu graduated with an advanced degree in welding.

We continue to be blessed with wonderful staff in Moldova. Our student liaison, Stela Cojocar, has extended the services she provides our students with the addition of a student club (to allow regular dialog about problems and successes and to establish a "family" network for the students) and the inclusion of speakers from the local Rotary Club to provide insight into business networking, resume creation and entry into the world of work in general. Counseling and placement services are not yet a part of Moldova's educational system. Our financial liaison, Angela Curtean, keeps the flow of funds into our student's bank accounts moving smoothly. This year saw some \$19,360 in the CAS Moldova Sponsorship account for their support.

After a trip to Moldova and meeting with this wonderful group of young people, there is no doubt that God's hand is in this effort. Human trafficking remains a serious threat to the youth of this extremely poor country; the offer of hope and concern for individual futures that this program provides is one large step in the direction of saving at least a few.

We look forward with great anticipation to another successful year.

PERU

- \$300 was spent on constructing a greenhouse so that the children in the orphanages are able to eat fresh vegetables.
- \$1,000 was donated for general orphanage funds.

RUSSIA

- In December 2005, \$4,815 was spent to replace the baby bedding at the Shuja orphanage. The facilitator in Russia was able to purchase 30 cribs, mattresses and bedding sets for each new crib.
- \$1,150 was spent on in-kind donations made by traveling families. The items donated to the orphanages include a DVD player, clothing, toys, and a video camera.

UKRAINE

- \$450 enabled the children at 8 orphanages to enjoy gifts and fruit on the holidays.
- \$200 enabled CAS staff traveling to Ukraine to purchase gifts for the officials to keep relations strong.
- \$1,200 provided 8 orphanages with assistance.
- \$500 was donated by a traveling family for general orphanage needs.

VIETNAM

- \$50,842 was spent on general support for Tuyen Quang, Danang, and Quang Nan orphanages.
- At Tuyen Quang renovations were made on the building.
- At Danang the “Murphy” building was constructed and money was donated to help make repairs to the building after the typhoon.
- At Quang Nan a building was constructed and a motorbike was purchased for the orphanage.
- Other projects in Vietnam have included building a well, building a sewer system, and purchasing a refrigerator.
- Each of the five families that have traveled to Vietnam has donated \$1,000 to the orphanage, totaling \$5,000. Most of the traveling families bring clothing and other in-kind donations as well.



We Thank Our Benefactors for Their Generous Support

Donations under \$100

Anderson, Mark & Marianne	Martin, Jeffrey & Caren
Asbury, Timothy and Sharon	McHenry, Frankie & Dale
Bair, Kent & Cindy	Morissette, Robert & Janet
Biesecker, Eric & Stephanie	Morse, Ronald & Lisa
Boos, David & Michelle	Myatt, Christine
Britt, Kenneth & Cynthia	Nicholson, Charles & Annette
Brown, Morris & Pamela	Nocton, Timothy & Damita
Bryan, Tomi	Nolan, Lucy
Camacho, Zenaida	Orban, James & Susan
Carbin, Linda	Paterson, Daniel & Valerie
Contogiannis, Mary Ann	Pendergraft, Michael & Mary
Current, Gregory & Patricia	Peterson, Christopher & Jodi
Davis, Charlotte	Peterson, John & Katherine
Degotis, Dorothea	Plotnikov, Alex & Svetlana Krylova
Edwards, Benjamin & Alicia	Ratcliffe, David & Cherie
Eitel-Wortman, Diane	Reavis, Randall & Laurie
Faucette, Elliot & Sandra	Richman, Nancy
Gauffreau, Philip	Rider, Benjamin & Jennifer
Gidley, Thomas & Jill	Robinson, Keith & Lilian
Green, Scott & Lisa	Scott, Kathryn
Hall, Harrison & Elizabeth	Scott, Robert & Bernadette
Hauck, Barbara	Setti, Lara
Higgins, Gregory & Julie	Shina, Mark & Carol
Kahn, Benjamin & Karen	Silva, Jose & Brook
Kahn, Joseph	Siswick, Michael
Kauer, Paul & Ericka	Sizemore, James & Beverly
Kinross, Robert & Sheila	Templeton, Keith & Shannon
Kuhns, Robert & Carol	Thomas, Laura E
Kurkechian, Robert & Isabel	Tooke, S Michael & Dorry
Lane, Bonnie	Viscomi, Frank/Shirley Heiman
Lianez, Roberto & Merrilee	Wald-Scott, Coridalia
Limber, Susan	Wiggers, Daniel & Jacquelynn
Lord, Edward & Elizabeth	Wolfenden, David & Kathleen

Donations \$100 - \$499

Bailey, Mike & Margaret	Bolchalk, John & Carol
Barham, Margaret	Brown, Barry & Anna
Barnette, David & Lisa	Brown, Michael and Anna
Beatty, Kevin & Antonette	Carolina Yard Pro
Bohland, Paula	Childers, John & Deborah

Christensen, Mark & Stephanie
Clayton, Murray & Lori
Cook, Dixon and Caroline
Cornell, Jeffrey & Maria Savage
Edison Media Research, Inc
Elliott, Thomas, Helen Hawkins
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Mohr, Christine
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Musleh, Tima
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Ostwalt, Ozzie, Mary, Heather
Potter, James & Donna
Pruitt, Kenneth & Karen
Rayfield, Dennis & Carol Winter
Reuland, Daniel, Paula Paradis
Rider, Benjamin & Jennifer
Schaftlein, Gregory & Kathy
Schone, Frank & Rosanna
Simmons, Randy & Melanie
Southern Sales Associates
Suddreth, Geoffrey & Heather
Szott, Thomas & Margaret
Thomas, Clive, Angela, Meredith
Tuch, Steve & Gayle
Zeigler, David & Laura

Donations \$500 - \$999

Bennett, John & Misty
Buinevicius, Aris & Martha Horne
Dunning, Stephen & Kimberly
Fedder, David & Sheree
Friends In Faith Quest
Fuller, Rawley & Helen
Harrison, Joe

Henson, Terry
Holton, Martin & Melanie
Jotcham, Douglas, Eliz Flewwelling
Kuhns, Robert & Carol
Lane & Lane Builders, Inc.
RW Shannon, Inc.
Stenner, Elisabeth

Donations \$1,000 - \$4,999

Argenta, Louis & Mary Jo
Allen, Terrell
Canova, Stephen & Andrea
Farah, Brian & Nadine
Forgiel, Simon & Mary
Kingswood United Methodist Church

Kreimer, Fritz & Amy
Leander, Amy
Lee, G. Thomas
Piliavin, Neal & Therese Joyce
St. John's Lutheran Church
Whitten, Christopher & Kim

Donations \$5,000 - \$15,000

Murphy, Margaret
Snyder, Nancy

Please notify us at info@carolinaadoption.org if we have misrepresented you in any way.

STAFF

Administration

Rosemary Martin, LCSW, Executive Director
Julie Glandt, BS, Administrator
Marie Givner, MSW, Supervisor of Social Services
Pencie Rumley, AAS, Business Manager
Susan Fox, MA, Quality Assurance Administrator
Thomas Jackson, MSW, International Director

Program Coordinators

Angela Jackson, Guatemala, Ethiopia, Kenya Coordinator
Christine Deguilio, Guatemala & China Coordinator
Jessica Thomas, Korea Case Manager
Julie Glandt, European Coordinator
Susan Fox, Asian Coordinator
Tania Griasnow, Russia & Ukrainian Coordinator
Trudy Tobias, Peru Coordinator & Russia Case Manager

Support Staff

Diane Levine, Administrative Assistant
Felice Scriven, Bookkeeper
Gwyneth Jones, Administrative Assistant
Helen Nixon, Administrative Assistant
Jane Sentelle, Moldovan Sponsorship Coordinator
Jeanne Craig, Administrative Assistant
Jessica Thomas, Post-Placement Coordinator
Joan McNamara, Educational Consultant
Kristie Coltrane, Receptionist/Administrative Assistant
Mary McComb & Stephanie Phipps, Public Relations Coordinators

South Carolina

Jania Sommers, MSW, LISW- CP, Assistant Director

New Jersey

Pat Gerke, MA, Assistant Director

ABC – Virginia

Gloria Reiske, LCSW, Executive Director
William Biga, MS, Director of Domestic Programs
Kimberly Chockley, Administrative Specialist
Carol Galvin, LCSW, China Coordinator

Board of Directors 2005-2006 Fiscal Year

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Mark Holton – President
John Bolchalk – Vice President
Foy Beal – Treasurer
Dana Allen – Secretary

Members

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Members

Doug Jotcham
Fritz Kreimer
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Ken Davis
Melanie Simmons
Stuart Gauffreau



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